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## Safety Training. Your Expert Provider.

For all your educational and compliance tools – Self-Teach training programs, online training, handbooks, instructor's packages, custom sites, apps, reference manuals, regulations and a variety of technical consulting.



# Your Training and Compliance Partner

For Over 32 Years, Danatec has provided Award-Winning Defensible Health and Safety Training, built by Safety Experts.



**Alina Martin**  
President & COO, Danatec  
Educational Services

Established in 1985, Danatec first opened its doors in Calgary, Alberta with a mission to provide reference and training materials for Transportation of Dangerous Goods (TDG). Over three decades later, we've trained over one million people and have evolved to become Canada's most recognized safety training provider in many industries. This is an accomplishment that Danatec is proud of and we work hard to maintain this reputation in the safety industry. We are here for you whether it's delivering one of our online courses, providing self-teach manuals or reference guides, or attending one of our in-classroom courses delivered by industry leading subject matter experts.

- Have a technical question?
- Don't understand the regulatory requirements you need to meet?
- Need help putting together your safety program?
- Need help designing a training program for all your workers?
- Need a custom course for your company?

## We are here to help you get to compliance and stay there.

Danatec's head office is still located in Calgary, Alberta. We have offices across the nation represented by some of the country's leading experts in workplace safety. In early 2015, we joined forces with Yardstick Software Inc. to lead, grow and change the training industry by focusing on building and delivering "best of breed" products in the safety industry. Our focus is your safety training.

We would like to thank all of our valued customers. We look forward to continuing to make workplaces safer across the country and to help send people home to their families, every day.

**Alina Martin**  
President & COO, Danatec Educational Services



Random Acts Of  
*Kindness*

Embrace The  
*Entrepreneurial Spirit*

A Fearless  
Pursuit Of  
*Excellence*

Customer  
Delight  
*Heroes*

Honest &  
Empowered  
People

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Feature  
**The Road Warrior**

A glimpse into safety expert Tracey Thibeau’s day-to-day. p22



Feature  
**The Shocking Truth**

Terry Becker’s ESPS is now part of Danatec. p26



Feature  
**Every Update Has a Storey**

Behind the scenes of your safety product updates. p32



Follow us!



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 You may return unused publications within 30 days after receipt, provided you contact our head office first and obtain a Return Code.

**Danatec’s Query Service**  
 If you are a Danatec client, you can call us with any TDG, WHMIS or safety-related question and we’ll do our best to provide the answer.

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**Catalogue Pricing**  
 Product prices are per unit. Online training is per person unless otherwise noted. Price may change without notice.

# Why Danatec?

## Your Trusted Safety Training Partner

Only Danatec offers over 30 years of industry experience and leadership. We set ourselves, and our corporate partners, apart with our award-winning suite of engaging online courses and resources, designed by our in-house safety and training experts.

- Access to Danatec's continually growing library of courses
- Ongoing course updates to maintain regulatory compliance
- Optional course customizations
- Seamless learner experience
- Train staff anytime, anywhere
- Responsive customer and technical support
- Bulk discounts for high-volume organizations

## Technology That Delivers

Save yourself time and money with Danatec's proprietary learning management system. RapidLMS was designed and optimized to make it easy to distribute online training for you and your learners. From your user-friendly dashboard you can track learners, manage their certifications and more!

Learn more at [RapidLMS.com](http://RapidLMS.com)

- Custom-branded online portal with your colours, logo and a unique URL
- Easy-to-use training manager dashboard
- Easy progress reporting
- One-click course distribution
- Custom certifications and digital badges
- Social media sharing enabled
- Course portability for organizations with existing LMS



# The Future of eLearning

## Building a better eLearning experience

**Alina Martin, COO & President**

Danatec created the first TDG and WHMIS online training courses in Canada in 2000. That was 18 years ago and no, it wasn't an immediate hit. In fact, it would take another 10 years before online training was recognized as a more convenient and reliable source for defensible training.

Since then, online learning has exploded in popularity and is the go-to source for training for companies looking to keep their employees up-to-date in a digital world. The eLearning industry has grown 900% since 2000. Danatec and Yardstick have combined to train over 19 million online learners since 2015. With a goal of training 25 million by 2025, Danatec is on track to do that and continue to be an industry leader.

At Danatec, we've won awards for our online training and safety materials, but we're not happy sitting on our laurels. To continue being an industry leader it also means being innovative and leading with industry firsts.

Where are we going? How is the next generation of learner going to learn best? How is technology going to continue to evolve in a way that makes training better? How does this apply to me and my company and how am I going to train my employees in the best manner possible?


These are the questions we ask ourselves every day at Danatec.

Today's training environment is full of choice – Online Training, In-Class Training, Blended Training and self-paced, paper-based training are all options. They each have their advantages and disadvantages. And, not everything is best suited for each environment. Finding out what to deliver and how is as complex a question as understanding all the generations of learners we can have in one room, at one time. How to reach them and teach them is key to long-term success.

With the massive influx of online training, many organizations are choosing this option, sometimes at the sake of quality, delivery and end competency of the user. Traditionally online training has been a less expensive option and seemingly easier to implement. But with the state of old, inefficient, complex and multi-version Learning Management Systems (LMS), is it really? Do you really need more LMS features that pull you away from the very purpose that brought you there—to train people?

Just *how* good is the online training you are taking? Is it recognized, regulated and built with an adult learner in mind? How do we know if the content being delivered is what the learner needs? How do we know if the exam given will prove competency and become defensible if needed? How do we really know who is taking the course? And how do we manage all these different types of certifications from so many different institutions and private training companies?

Training and certificate fraud is a massive problem in industry. It's as big a problem as the out-of-date, poor quality content that we are downloading onto our learners today. Glorified PowerPoint Presentations jammed full of complex regulatory content – is not training. Badly delivered voice-over, and too many “games” or inefficient “learning questions” don't make people safer or ultimately teach them anything. And if you are dealing with complex topics where practical on-site, hands-on experience is needed, no amount of just “online” will ever be good enough; a blended model needs to be built. Why are we accepting bland, hard to use, inefficient training?

Because there hasn't been a better option until now. Introducing LearnerVerified, a new system that verifies learner identification to prevent learner fraud and to ensure that our online training is defensible. Danatec continues to be a leader in the safety industry, not only because of the products and services offered, but because we believe in pushing for safety education that ultimately brings the learner home. 

**Because there hasn't  
been a better option  
until now...**



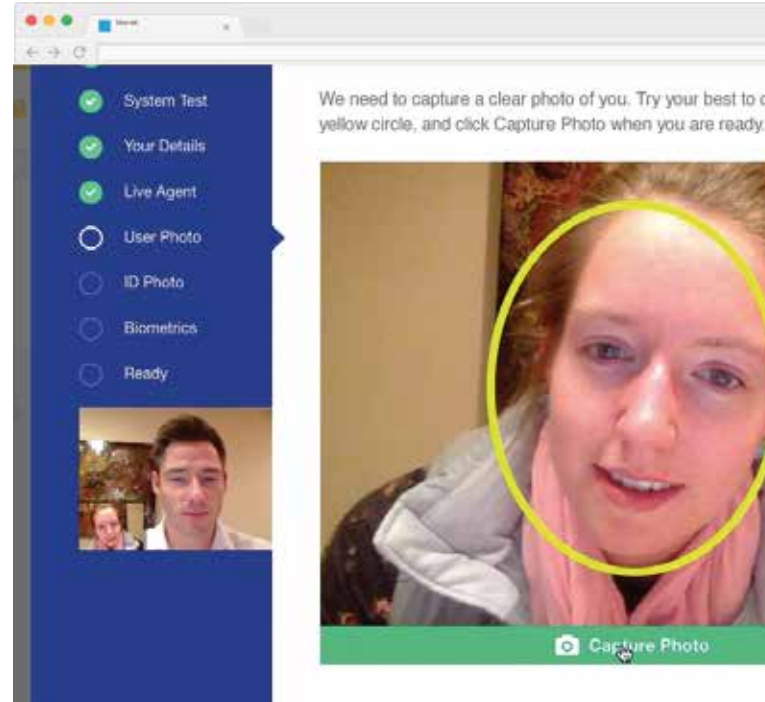


# Make Your Online Learning Defensible.

## Learner fraud is real. Secure your training with LearnerVerified.

Online training saves time and resources, but it can come at a cost. Without learner verification, learners can cheat or have others complete their exams. Learner fraud puts unqualified workers and companies at risk.

When you use LearnerVerified, you bring the security of in-person learning to your online training. ID Verification and Remote Exam Proctoring services bring reliability and defensibility to your courses. Save money and stay protected from learner fraud.



Live identity verification



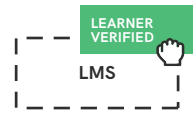
Online identity verification



Monitored learning & testing



Defensible certification



Works with any LMS



1.833.804.8498 | [info@learnerverified.com](mailto:info@learnerverified.com) | [learnerverified.com](https://learnerverified.com)

# Award-Winning Training and Educational Materials

# Online Training Account Features



**Readers' Choice Awards by Canadian Occupational Safety has awarded Danatec with Online Safety Training Providers and WHMIS Training Providers.**

Danatec is honoured to have been selected by you, our loyal customers and clients, as being recognized as one of the best in the industry as your preferred online safety training provider. For more than 30 years Danatec has been proud to help you make a conscious effort to improve safety in your life. Danatec's online training courses, products, and mobile apps run consistently with up-to-date regulatory information so that when you purchase one of our products, you know you are getting the best in the industry. Alina Martin, President of Danatec Educational Services, adds, "There are a lot of choices out there for training and we take pride in leading the industry in many ways. Our dedicated team of professionals take pride in creating, publishing and providing excellent products and services to the market. I always say we are in the business of sending people home to their families, and this award just confirms our dedication to making our workplaces safer." The COS Readers' Choice Award was designed to highlight extraordinary companies, and the readers have spoken. Danatec would like to thank you for your ongoing support; we are excited to continue to offer industry-leading safety training. As we evolve at the forefront in the industry, expect exciting and new ways to improve safety.

## Training Manager Account

### FEATURES:

- Simple employee registration
- Add, edit and view record information, training history and usage statistics
- Add additional courses to learner profiles easily
- Print and export a variety of reports, including expired employee certificates
- Print learner certificates
- Bulk training discounts available
- Purchase additional training courses online using Visa, MasterCard or Amex
- 100% fully customizable courses and corporate training sites
- Digital Badges

## Learner Account

### FEATURES:

- 24/7/365 online training access
- 12 months to complete course, and 3-year course access for review purposes
- Simple registration – just login and begin training
- Learner must complete course fully before writing exam
- Various resources throughout the training to enhance learning experience
- Printable certificates and Digital Badges



# Online Learning

When the stakes are high, count on Danatec to protect your reputation. Interactive online safety courses and certifications built so you can defend your training at every stage.

## Featured Products

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## Advanced Driving 4x4 Off-Road Online Training

Quantity	Price	Product Code
Each	\$134 <sup>95</sup>	<b>DRV851500</b>

This course will introduce you to different 4 Wheel Drive (4WD) systems and teach you techniques for handling your 4WD vehicle on various terrains and traversing obstacles safely.



## Air Brake Refresher Online Training

Quantity	Price	Product Code
Each	\$49 <sup>95</sup>	<b>DRV850900</b>

This online course is designed as a refresher and study aid for individuals who will write an Alberta Air Brake knowledge test at a registry. This course is also ideal for individuals or corporations with employees who need air brake refresher training.



## Bear Awareness Online Training

Quantity	Price	Product Code
1 to 24	\$39 <sup>95</sup>	<b>SAF935500</b>
25 to 99	\$29 <sup>95</sup>	
100 to 199	\$24 <sup>95</sup>	
200 to 299	\$18 <sup>95</sup>	
300 +	\$14 <sup>95</sup>	

The industry-recognized Bear Awareness online course offers a comprehensive awareness education. Utilizing interactive audio, pictures, narrations, simulations, videos, quizzes and a final exam, the Bear Awareness course will equip individuals with the knowledge of the types of bears in Alberta, their habits and habitat, and how you can keep safe when venturing into bear country for work or play.

The course features video, animations, learning games and skill-building exercises and takes anywhere from 2.5 – 3 hours to complete.

## Cargo Securement

Quantity	Price	Product Code
1 to 24	\$39 <sup>95</sup>	<b>SAF852000</b>
25 to 99	\$29 <sup>95</sup>	
100 to 199	\$24 <sup>95</sup>	
200 +	\$18 <sup>95</sup>	



This training has been developed so drivers are better able to understand the North American Cargo Securement Standard Regulations, which is a cooperative program between the United States and Canada.

## Confined Space Pre-Entry Online Training

Quantity	Price	Product Code
1 to 24	\$32 <sup>95</sup>	<b>SAF704100</b>
25 to 99	\$29 <sup>95</sup>	
100 to 199	\$27 <sup>95</sup>	
200 +	Call 1.800.465.3366	



This detailed and interactive online course provides a basic understanding of confined spaces in the workplace, and the legislation that governs them. The program explains the concepts, procedures and tools that are necessary for safe entry into confined spaces.

## Defensive Driving - 3 Demerit Reduction Online Training (Alberta Only)

Quantity	Price	Product Code
1 to 99	\$99 <sup>95</sup>	<b>DVR850100</b>
100 to 250	\$84 <sup>95</sup>	
251 to 500	\$79 <sup>96</sup>	



This 6-hour online defensive driving program is approved by the Alberta Government for reduction of 3 demerit points from an Alberta operator's license. A minimum mark of 80% must be obtained on the final exam to qualify for the demerit point reduction. This program contains audio, video and interactive exercises. If you are looking for a comprehensive defensive driving program that also is approved for demerit reduction, then this is it. This program teaches the trademarked SAFER© System of Defensive Driving.



## Defensive Driving Condensed - Canada, USA, UK and French

Quantity	Price	Product Code
Each	\$49 <sup>95</sup>	<b>DRV850500</b>

Students learn the latest in defensive driving theory that reinforces good driving habits and behaviours. All material is research-based and delivered using full multimedia formats.



## Defensive Driving Fundamentals and Attitudes

Quantity	Price	Product Code
Each	\$89 <sup>95</sup>	<b>DRV936500</b>

This course is for anyone looking to improve their driving skills.

Our signature defensive driving eLearning program combines our **two courses for one price**: Five Fundamentals of Defensive Driving and Defensive Driving Attitudes, addressing stress and risk tolerance.



## Electrical Safety Training System (ESTS) for Electrical Workers - Canada Arc Flash & Shock

Quantity	Price	Product Code
1 to 24	\$125 <sup>00</sup>	<b>ELE929000</b>
25 to 99	\$95 <sup>00</sup>	
100 to 199	\$80 <sup>00</sup>	
200 to 299	\$70 <sup>00</sup>	
300 +	\$60 <sup>00</sup>	

Danatec has produced this arc flash and shock electrical safety training course which applies content from industry Standards and Regulations. After completion of this course you will be issued a certificate of completion.

## Electrical Safety Training System (ESTS) for Electrical Worker – USA, Arc Flash & Shock

Quantity	Price	Product Code
1 to 24	\$125 <sup>00</sup>	<b>ELE927600</b>
25 to 99	\$95 <sup>00</sup>	
100 to 199	\$80 <sup>00</sup>	
200 to 299	\$70 <sup>00</sup>	
300 +	\$60 <sup>00</sup>	



Danatec has produced this arc flash and shock electrical safety training course which applies content from industry Standards and Regulations. After completion of this course you will be issued a certificate of completion.

## Electrical Safety Training System (ESTS) for Non-Electrical Workers - Canada and USA

Quantity	Price	Product Code
1 to 24	\$45 <sup>00</sup>	<b>ELE929700</b>
25 to 99	\$40 <sup>00</sup>	
100 to 199	\$35 <sup>00</sup>	
200 to 299	\$30 <sup>00</sup>	
300 +	\$25 <sup>00</sup>	



This course, which applies content from industry Standards and Regulations has been created by Danatec for Non-Electrical Workers.

## Fall Protection Awareness Online Training

Quantity	Price	Product Code
Each	\$64 <sup>95</sup>	<b>SAF930000</b>



This online fall arrest protection course will guide you through best practices and safety knowledge regarding fall prevention. This includes understanding aspects of fall arrest, different types of fall protection, personal protective equipment and how to calculate fall clearances. Our comprehensive course will explain in detail what you need to know, emphasize key points and test your knowledge retention after each module.



## Fatigue Awareness

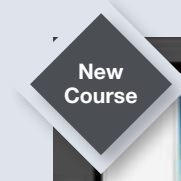
Quantity	Price	Product Code
Each	\$34 <sup>95</sup>	<b>SAF934700</b>



Fatigue is a major cause of accidents and injuries in the workplace in Canada. The risk of harm from fatigue to workers' health and safety must be identified, managed and controlled. Danatec's Fatigue Awareness course is an interactive online course that addresses the issues related to fatigue in the workplace. This course is an entry level course that will speak to an array of different job types, such as those that perform shift work, night shift, industrial workers, drivers and office workers on a variety of focal points. It shows what fatigue can look like in the workplace, how to manage your own fatigue and be able to identify when a co-worker is fatigued, as well as the tools to use to prevent fatigue-related injuries.

## Fatigue Management for Administrators and Supervisors

Quantity	Price	Product Code
Each	\$69 <sup>95</sup>	<b>DRV939000</b>



Employee fatigue is a major factor behind on-the-job accidents, absenteeism, and lowered productivity. Tired managers and employees cost you money. Lack of sleep leads to drowsiness during the daytime, which leads to decreased motor performance, cognitive performance, and reaction time. It can also lead to "microsleep," where employees fall asleep for a second or two during the day without even realizing it. This program is designed specifically to assist organizational leaders to better understand fatigue, how it affects their employees, and evaluate their own organization for fatigue dangers.

## Fatigue Management for Supervisors and Drivers

Quantity	Price	Product Code
Each	\$69 <sup>95</sup>	<b>DRV851300</b>



Participants can choose to either do the Supervisor Fatigue Program or the Driver Fatigue Program. Employee fatigue is a major factor behind on-the-job accidents, absenteeism and lowered productivity. Tired managers and employees cost you money. This program is specifically designed to assist drivers and organizational leaders to better understand fatigue. While the major focus is driving and drivers, this is an effective fatigue informational tool for all senior managers and drivers.



## Fatigue Management: Driving Drowsy - Taking Responsibility

Quantity	Price	Product Code
Each	\$49 <sup>95</sup>	<b>SAF938400</b>

Managing your fatigue while driving is one of the most beneficial defensive driving courses you could take. It is both beneficial for you and the people you share the road with. Understanding how fatigue affects your driving and the danger of driving drowsy can help you become a better driver with strategies that work.



## Fire Extinguisher

Quantity	Price	Product Code
Each	\$29 <sup>95</sup>	<b>SAF930500</b>

This course has been designed to teach you how to safely operate a fire extinguisher and to understand what types of extinguishers can be used on what types of fires. Maintenance and fire safety will also be covered in the course, helping you to become a better educated worker and improve safety in your workplace.



## Forklift Safety Training

Quantity	Price	Product Code
Each	\$94 <sup>95</sup>	<b>SAF932000</b>

This online forklift safety course will guide you through all aspects of forklift safety, from Pre-Operation Inspection to Stability. Our comprehensive course will explain in detail what you need to know, emphasize key points and test your knowledge retention after each module. The course has been designed to meet and exceed Occupational Health and Safety Guidelines, so by completing this course you can improve your knowledge of an important part of workplace safety. Doing both theory and practical on-site training shows that the employer is doing their "Due Diligence" and they will comply with Occupational Health and Safety Regulations. After completion of this course you will be issued a certificate of completion.

## GHS WHMIS 2015 Training Online

Quantity	Price	Product Code
1 to 24	\$34 <sup>95</sup>	<b>WHM220000</b>
25 to 99	\$32 <sup>95</sup>	
100 to 199	\$29 <sup>95</sup>	
200 to 299	\$26 <sup>95</sup>	
300 +	Call 1.800.465.3366	



Our online training program is a detailed learning experience. This comprehensive course is an engaging and thorough exploration of WHMIS basics. Please note - our new WHMIS 2015 online course also contains WHMIS 1988 information. This course contains embedded video, interactive questions, printable resources, exercises and embedded quiz questions throughout, as well as a comprehensive final exam and printable certificate.

\*Also available in French

\*\*WHMIS 2018 comes into effect December 2018, at which time Danatec recommends re-training.

## Government Certified Novice Driver

Quantity	Price	Product Code
Each	\$125 <sup>00</sup>	<b>DRV850200</b>



This course covers: Collision Statistics, Crash vs. Accident, Senses and Mental Components of Driving, Inattention Blindness, Driver Competency Model, Licensing, Registration and Demerit Points, Graduated Driver's License (GDL), Insurance and includes SAFER© System of Defensive Driving.

## Ground Disturbance Supervisor Training – ABCGA Endorsed

Quantity	Price	Product Code
Each	\$95 <sup>95</sup>	<b>SAF924000</b>



Global Training Centre and Danatec Educational Services joint online training program is now fully endorsed to the ABCGA 201 Ground Disturbance Standard. This online program provides all the content of the Ground Disturbance Level II® plus the benefit of some additional information. It is presented in a logical sequence - from the pre-planning stage to the actual dig.



## H<sub>2</sub>S Awareness

Quantity	Price	Product Code
1 to 24	\$49 <sup>95</sup>	<b>SAF924000</b>
25 to 99	\$44 <sup>95</sup>	
100 to 199	\$39 <sup>95</sup>	
200 +	\$24 <sup>95</sup>	

This online course will provide information which is required to properly recognize, assess, and control hazards that are associated with the H<sub>2</sub>S gas. The properties of H<sub>2</sub>S, the health hazards that are associated with exposure, the detection and monitoring methods, and acceptable exposure limits of H<sub>2</sub>S will be discussed throughout this course.



## Hazard Awareness

Quantity	Price	Product Code
1 to 24	\$39 <sup>95</sup>	<b>SAF919400</b>
25 to 99	\$36 <sup>95</sup>	
100 to 199	\$33 <sup>95</sup>	
200 +	\$30 <sup>95</sup>	

This course helps learners identify potential hazards in the workplace using various hazard identification tools, with the goal of preventing incidents from occurring. The course examines the different preventative measures and proactive reporting methods that can be taken to eliminate or reduce the chance of an incident occurring.

## Hours of Service - Canada and USA

Quantity	Price	Product Code
Each	\$79 <sup>99</sup>	<b>DRV851200</b>



This program covers the Federal Hours of Service Regulations, Differences in Provincial Regulations, and information about driving in the United States. The purpose of this course is to assist drivers with an understanding of the Hours of Service Regulations. The laws are designed to help drivers reduce collisions, reduce the frequency and severity of injuries, reduce the associated costs, and in the end save lives.



## Investigating Substance Abuse: To Test or Not to Test

Quantity	Price	Product Code
Each	\$49 <sup>95</sup>	<b>SAF938000</b>



Put yourself in the investigator’s shoes in this substance abuse investigation course. You’ll participate in situational workplace scenarios with your boss and coworkers to figure out what happened and whether you have reasonable or legal cause to test workers for various substances. You’ll receive real-time feedback on your investigation that you can take to your current workplace to use in your Fitness for Work/Drug and Alcohol program. At the end of the course, you’ll be issued a certificate of completion.

## Lockout/Tagout Awareness

Quantity	Price	Product Code
Each	\$32 <sup>95</sup>	<b>SAF931000</b>



Lockout/Tagout is a safety procedure used to ensure machinery or equipment that is not working properly in the workplace is shut off and not able to restart during maintenance work. This course will teach you lockout procedures and what information needs to be put onto tags. This course follows OSHA guidelines for Lockout/Tagout training.

## Managing Safety Self-Awareness

Quantity	Price	Product Code
Each	\$39 <sup>95</sup>	<b>SWS711000</b>



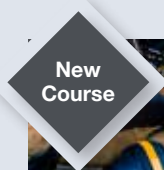
Managing Safety Self-Awareness is a 60-minute online course that will teach you how to monitor and change your own behaviors. You will also learn how to lead and train workers based on their own unique personality. Unlike other eLearning courses that offer a technical certification, this course is about leading people more effectively. The course itself is based on Safety Quotient™, a personalized training tool that has been proven to reduce incidents by an average of 20% in safety-sensitive industries.



## PDIC Condensed (Professional Driver Improvement Course)

Quantity	Price	Product Code
Each	\$69 <sup>95</sup>	<b>DRV850600</b>

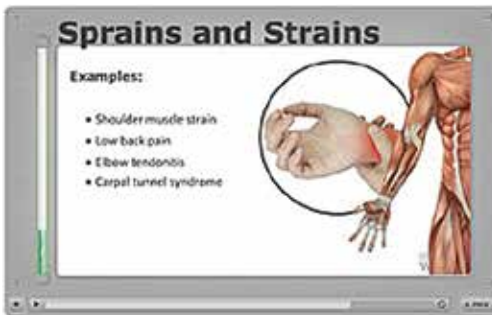
This short 2-3 hour program is the condensed version of the Fleet Safety International 3 demerit Reduction Professional Driver Improvement Course (PDIC). This condensed program has been developed specifically for professional truck drivers.



## PPE Awareness

Quantity	Price	Product Code
1 to 24	\$34 <sup>95</sup>	<b>SAF934600</b>
25 to 99	\$32 <sup>95</sup>	
100 to 199	\$29 <sup>95</sup>	
200 +	\$26 <sup>95</sup>	

Danatec's Personal Protective Equipment (PPE) Awareness course trains employees to meet legislative requirements for new staff orientation or refresher training. This course is excellent for toolbox and safety meetings, to reinforce the importance of proper selection, use, and maintenance of PPE.



## Preventing Injuries - Avoiding Sprains and Strains

Quantity	Price	Product Code
1 to 24	\$29 <sup>95</sup>	<b>SAF936000</b>
25 to 99	\$19 <sup>95</sup>	
100 to 199	\$15 <sup>95</sup>	
200 +	\$12 <sup>95</sup>	

This course covers:

- Introduction to ergonomics
- What is a musculoskeletal injury?
- Signs, symptoms, and risk factors associated with the onset of a MSI
- Strategies to minimize both risk of injury and improve overall comfort

## Professional Driver Improvement Course - 3 Demerit Reduction Program Online Training Alberta Only

Quantity	Price	Product Code
1 to 99	<b>\$99<sup>95</sup></b>	<b>DRV850000</b>
100 to 250	<b>\$84<sup>95</sup></b>	
251 to 500	<b>\$79<sup>95</sup></b>	



This program is designed specifically for professional truck drivers. It is a government-approved program that is highlighted by Fleet Safety International's recognized SAFER© System of Defensive Driving. Successful participants receive a 3-demerit reduction off their license.

## Safety Orientation 101

Quantity	Price	Product Code
Each	<b>\$99<sup>95</sup></b>	<b>SWS710600</b>



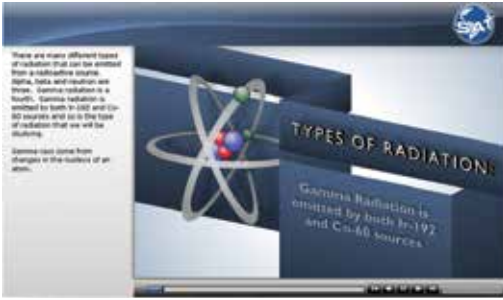
General safety orientation is an important first step for workers new to your company. It shows them your commitment to their safety and gives them the basics of workplace hazards and how to protect themselves. It's a great addition to your site-specific orientation that can save your personnel time in onboarding new workers! Danatec's Safety Orientation 101 certificate is made up of six courses, which can be customized depending on what you need your workers to know. Once workers successfully complete the certificate, they are issued a digital badge and printable customized certificate.

## School Bus Inspection Online Training

Quantity	Price	Product Code
Each	<b>\$39<sup>95</sup></b>	<b>DRV851000</b>



Conducting proper school bus inspections is both a moral and legal obligation for school bus operators. This program covers vital inspection information and is an excellent review of all aspects of conducting pre-trip inspections, the road checks and post trips.



## TDG Class 7 for Radiographers

Quantity	Price	Product Code
1 to 24	\$129 <sup>95</sup>	<b>TDG928900</b>
25 to 99	\$122 <sup>95</sup>	
100 +	\$110 <sup>95</sup>	

This online training program teaches the Class 7 specific requirements for Type B Packaging, necessary for any industry that transports Class 7 Dangerous Goods by road.

\*It meets the requirements of Transport Canada and the Canadian Nuclear Safety Commission.



## TDG Class 7 for Wireline Online Training

Quantity	Price	Product Code
1 to 24	\$129 <sup>95</sup>	<b>TDG929100</b>
25 to 99	\$122 <sup>95</sup>	
100 +	\$110 <sup>95</sup>	

Danatec is pleased to offer the most recent TDG training for Class 7 Dangerous Goods. This course is an enhanced training program designed specifically for shippers and carriers of Type A packages by road. It meets the requirements of Transport Canada and the Canadian Nuclear Safety Commission.



## TDG Online Training

Quantity	Price	Product Code
1 to 24	\$34 <sup>95</sup>	<b>TDG914100</b>
25 to 99	\$32 <sup>95</sup>	
100 to 199	\$29 <sup>95</sup>	
200 to 299	\$26 <sup>95</sup>	
300 +	Call 1.800.465.3366	

This award-winning TDG online course includes a thorough exam and printable certificate to meet Transport Canada's training requirements for all employees involved in the transportation of dangerous goods. Now updated with all amendments. This training is applicable for transporting dangerous goods by road and rail. Additional training is required for transporting dangerous goods by air or marine.

\*Also available in French.



## TDG Road and Rail

Quantity	Price	Product Code
1 to 24	\$39 <sup>95</sup>	<b>TDG914400</b>
25 to 99	\$37 <sup>95</sup>	
100 to 199	\$34 <sup>95</sup>	
200 +	\$29 <sup>95</sup>	



This award-winning TDG online course includes a thorough exam and printable certificate to meet Transport Canada’s training requirements for all employees involved in the transportation of dangerous goods. Now updated with all amendments. This training is applicable for transporting dangerous goods by road and rail. Additional training is required for transporting dangerous goods by air or marine.

## Winter Driving Fundamentals

Quantity	Price	Product Code
Each	\$49 <sup>95</sup>	<b>DRV937000</b>



Winter Driving Fundamentals eLearning course explores the main risks associated with winter driving and offers simple solutions on how to reduce winter driving risk.

## Workplace Violence, Harassment and Bullying

Quantity	Price	Product Code
Each	\$29 <sup>95</sup>	<b>SAF931500</b>



This user-friendly course introduces and defines the terms that are associated with workplace violence and harassment.

The necessary structure and elements of a Workplace Violence, Harassment and Bullying Program will be discussed. This online course will also provide a general understanding of how to identify, report, and control unwanted behaviours in the workplace.



# The Road Warrior

A glimpse into safety expert Tracey Thibeau's day-to-day

It's a rarity for Tracey Thibeau, Senior Safety Advisor for Danatec to be in the Calgary head office. As one of the subject matter experts for the company, he finds himself going far and wide to deliver the classroom sessions from Iqaluit up north, to New Brunswick out east and back home to Calgary. So, sitting down for a short interview with Tracey was a serendipitous event and we were quickly hitting the ground running after some initial banter.

"I do all the training for TDG, all three modes, starting with air transportation (IATA), then water (IMDG) and ground transportation of dangerous goods. I also teach WHMIS, not only classroom courses, but I also do train the trainer courses for all these products. I do train the trainer for TDG ground and WHMIS."

Tracey's cellphone rings and he knows it's another client that has a specific safety question. This isn't out of the ordinary for the veteran safety advisor. In a regular work week he is fielding questions from customers regarding TDG, IATA, IMDG and WHMIS. If he isn't on the phone, he's helping to develop new courses like the "Transportation of Lithium Battery."

Tracey got his start with Air Canada. "I joined their health and safety committee so that I could be part of their safety culture with Air Canada. I did different audits at airports throughout Canada and that was my first exposure to safety and I was quite impressed with it," recalls Tracey.

After retiring from Air Canada, Tracey formed his own company in Nova Scotia: Corridor Safety Training Consultants where he was

first introduced to Danatec's products such as TDG and WHMIS. "I was very impressed with it, and later on I became the Eastern Canada rep for Danatec selling their products in Eastern Canada."

With the knowledge that Tracey has with safety, he even recalls the incident that created TDG and WHMIS.

"It was a train accident. It happened in 1979 in Mississauga. There was a train crash right in the city of Mississauga, and there were 225,000 people evacuated. No one was killed. There was only one injury that they were aware of and that was an ankle injury from the mayor of Mississauga. There was toxic gas, flammable gas and liquid flammable materials and they exploded. All the toxic gas was dispersed into the atmosphere before anyone could get to it. It was quite catastrophic in that area. Because all of the cars were linked together, Transport Canada came together and said we need to do something about this. So, in 1985, the Dangerous Goods Act was created and three years later WHMIS came out."

Since that incident, safety has come a long way. Now safety as an awareness culture is increasingly embraced by government and private industry. The change in safety becoming top of mind now stems from a safety culture created from the leaders in companies that filters downward to the rest of their staff.

"That's a new trend and it's very exciting to see that as opposed to safety being secondary or even third in line to their bottom line," says Tracey.

Looking to the future, Tracey believes that with a concentrated

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**That's a new trend and it's very exciting to see that as opposed to safety being secondary or even third in line to their bottom line.**


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effort by government agencies that regulate industries and industries stepping up their safety records, employees can only stand to benefit from a safer work environment.

“Recently, there has been an announcement by the Alberta government to rehaul some of the legislation regarding worker safety, so we’re moving forward that way and it’s a move in the right direction. What we need is the entire country of Canada to move in that direction and we only have to look at the statistics even with TDG to see the amount of deaths and the amount of injuries that are in the thousands – those are just the reported injuries – so we know that there are even more left unreported.”

As one of Danatec’s subject matter experts, Tracey keeps materials and training updated and refreshed to capture any regulatory changes.

“I actually subscribe to Occupational Health and Safety groups like Health Canada and Transport Canada, and I am a working member with IATA. I subscribe to them, so anything that is coming from all these different agencies, I get an update and I keep our company apprised of anything that is coming down the line, like the possibility of changes that we may have to make to our products or regulations.”

Tracey recommends for anyone who is interested in keeping on top of amendments or changes to regulations to subscribe to our monthly newsletter and our website. 

To subscribe to Danatec’s newsletter visit [news.danatec.com/newsletters](https://news.danatec.com/newsletters)





## The training system designed to save you time

We make it easy to upload content, distribute and certify your learners. We use automation and smart workflows so you do less work.

### How it works



### Sell your course

Have a course you want to sell online? Upload to RapidLMS and easily build your own branded training website to market and sell.

#### Create

Upload your course SCORM file and add optional LearnerVerified verification services on the spot.

#### Build

Create a storefront with the drag-and-drop website builder and start marketing your courses right away.

#### Sell

Sell direct to learners, or in bulk to training managers. Receive your money as soon as you sell your course.

### Train your staff

Have a course you want to distribute within your own organization? With RapidLMS you can upload and share your course, track learner progress and award certifications.

#### Distribute

Invite your learners to courses by email, and they'll create their own unique accounts.

#### Certify

Create and customize certifications and shareable badges for your online course.

#### Track

Easily manage learner progress and course completion from your dashboard.



# Instructor-Led Training



## Train the Trainer

Train the Trainer is an intensive two-day course for WHMIS (Workplace Hazardous Materials Information System) and a 3-day course for TDG (The Transportation of Dangerous Goods by Ground). We are also now offering a three-day course for Arc Flash and Shock Electrical Safety. The courses are designed for employers/trainers who are teaching WHMIS, TDG or Electrical Safety to their workers and need to understand WHMIS, TDG or Electrical Safety and how to implement this training in their workplace. It is focused on theory and teaching elements for engaging adult learners.

Once completed, trainers will be able to host a classroom training program for their workers and have a full understanding of how to implement the new rules.

### Benefits:

- Designate your internal safety experts as the ongoing subject matter experts
- Keep your training in-house and reduce costs
- Guided, expert training approach prepares your qualified trainers to internally deliver repeatable, compliant and self-sufficient WHMIS, TDG or arc flash & shock instruction
- Certified initial electrical safety training and ongoing trainer recertification available
- All ongoing training materials provided

## Classroom Training

At Danatec, we believe in blended learning and that means along with our online learning products we also offer classroom training for learners that learn better in a classroom setting. Class sizes are small and offer learners the chance to ask questions when they are confused with a topic or would like a deeper explanation about a certain topic. Whether you're learning online, in a classroom or even with our self-teach products, you'll be receiving the industry's best learning experience.

Electrical Safety | IATA | Ground Disturbance | H2S Alive®  
visit [danatec.com/safety-training/classroom](https://danatec.com/safety-training/classroom)

### Train the Trainer

visit [danatec.com/consulting-services/train-the-trainer](https://danatec.com/consulting-services/train-the-trainer)

Train the Trainer is based on an assessment on the needs of a company and whether a multi-day course fits the training requirements of the client. Please contact us for availability of Train the Trainer at **1-800-465-3366**.





# The Shocking Truth

Terry Becker's ESPS is now part of Danatec

Sitting across from Terry Becker, P.Eng., I could feel the energy emanating from him as he was waiting for my questions with great anticipation.

"This is neat, really neat, what you're doing," says Terry. You'd think a man of his experience would be used to interviews, perhaps even tired of them, but you can tell he just isn't. He wants to learn more about me and hopes in turn to pass on some of his knowledge on to me.

Terry Becker started his career in the oil and gas industry as a junior electrical engineer working on capital projects, electrical equipment maintenance and Canadian Electrical Code compliance before he was originally recruited in 1999 by PanCanadian Petroleum, which would eventually evolve into what many know today as Encana Corporation. In the eight years that Terry worked there he also attended many chemical and electrical engineering related conferences. One of these conferences struck a chord with Terry.

"I went to a conference in probably 2004 and there was a presentation on the NFPA 70E Standard for Electrical Safety in the Workplace, and the presentation was on arc flash and I had never heard of arc flash from my schooling as an engineer or in my career up to that point in time," Terry recounts the seminal moment that would change his career path. "So, I was taken aback and was quite surprised and I saw some videos of arc flash and I said,

'Wow, we have a problem.' We don't have arc flash as an identified hazard at Encana Corporation and we have a lot of electricians doing work for us and this hazard is significant."

The presentation would also go on to expand more on electric shock as an identified hazard. Both arc flash and electric shock, having not been identified as hazards, really set in motion for Terry a crusade of sorts at Encana and beyond. He realized that very few in his industry knew about this gap in knowledge and he made it his own personal mission to ensure that electrical safety was at the forefront for Encana.

Holding up a yellow copy of the 2018 Edition of the NFPA 70E Standard, he can't even believe that he has been looking into this for 14 years.

"I talked to some of my colleagues in the industry and no one had heard about or addressed it properly. So, what I think happened was that my passion – my passion was increasing in that there was something here that needed to be solved and I wanted a solution for Encana and for industry at the time. As an industry, we needed to understand arc flash and what an electric shock hazard was."

In 2005, Terry created Alberta's first volunteer arc flash committee along with some industry partners. Terry's passion continued to grow as he was engaged in the struggle for an answer to the arc flash hazard dilemma. How do we identify it? How often are workers

exposed? These were the kinds of questions that ran through Terry's mind at the time. There was a clear gap in knowledge in the industry as electrical workers were potentially shocked every day, and non-electrical workers also faced the same hazards with no relevant training or information.

"Something that was really new back in 2005 and 2006 was arc flash clothing for workers who were exposed – this was all brand new. No one knew about this clothing – there was no training," laments Terry about the first years of electrical safety. "So, I was at the forefront of trying to establish, not only for the gas industry, but for the industry in general, that we needed to identify these hazards and when workers were exposed, and we needed something to prevent exposure and in turn protect them by identifying personal protective equipment that the workers needed to use."

Terry inquired about the safety standards in the industry and approached the Canadian Standards Association (CSA) to see if they had anything in development regarding arc flash and shock. It turned out the CSA had no mandate to create a standard for electrical safety, so in the fall of 2005, Terry was invited by the CSA Technical Committee to begin work on what would become known as the CSA Z462 Workplace electrical safety Standard.

While Terry was working at Encana for a safer work environment and collaborating with the CSA in 2006 on the development of the Workplace electrical safety Standard, it struck Terry that he had begun to accumulate enough knowledge as a subject matter expert.


"All along my career, I wanted my own company and I think a lot of people have this entrepreneurial spirit, so I said, 'You know what? How do I do that?' I didn't know, so I wrote a business plan and I created a company name and a logo. That company was Electrical Safety Program Solutions Inc. (ESPS), a long-winded company name, but the company name I knew was the solution to the problem."

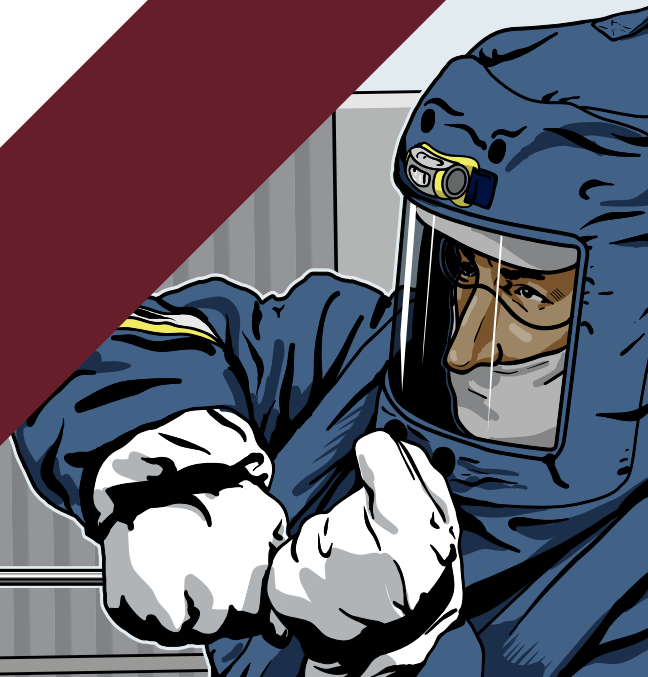
Starting a business isn't without risks and Terry knew that. He took out a second mortgage on his house to start up the company with blessings from his wife. In 2007, the company was officially in business making 2017 the tenth year it's been in business.

Danatec Educational Services Ltd. was an industry partner to ESPS. Alina Martin, president of Danatec, took

an interest in arc flash and shock in 2012 and naturally partnered with Terry's company as a reseller of his online electrical safety courses. In late 2016, Alina approached Terry to see if he would be interested in working more closely with Danatec, formally asking Terry if he would consider merging. Terry recognized the potential in partnering with Danatec, and the official acquisition took place on August 1, 2017.

"It was a surprise," recalls Terry. "All along I've had this great respect for Alina and what she has done with Danatec. If you've ever met Alina or dealt with her, you'd know that she is an amazing business woman, an amazing leader and has taken Danatec to a different level."

Terry takes a deep breath, smiles with pride and states, "ESPS is now officially a part of Danatec, and with it formally being a part of Danatec it's a significant step for arc flash and shock hazard management for Canada. I'm happy to be here. I'm excited to be in charge of the electrical division as part of Danatec and work with a bunch of great people at this company." 



**Interested in our electrical safety training and products?**

Electrical Safety Consulting Services - page 29  
Electrical Safety Online Products - page 11 & 12

# Electrical Safety Program 'Product in a Box'

This is a licensed product solution comprised of several documents and resources, which as a complete package will provide an Electrical Safety Program (ESP) consistent with Occupational Health and Safety Management System (OHSMS) Standards such as CSA Z1000, COR, ANSI Z10 or VPP.

The "Product in a Box" description relates to the self-directed, self-adapted method upon which your company will manage the implementation of the ESP within your existing overarching OHSMS.

## Who is this for?

### If you don't currently have an ESP:

- Follow the provided instructions
- Customize the documentation
- Implement the program
- Audit for results

### If you have an ESP that is overdue for an internal audit:

- Use the provided resources to perform a document audit gap analysis
- Use the licensed documentation to immediately remedy identified gaps

### If you're interested in updating and improving your ESP:

- Easily review and adopt sections of the Danatec Electrical Safety Program, such as:
  - Purpose, Principles & Scope
  - Roles & Responsibilities
  - Risk Assessment Procedure, Electrical Hazard Risk Assessment Matrix and related Risk Register Table
  - Work Flow Process Flow Chart for energized electrical work
  - Energized Electrical Job Risk Assessment (EEJRA) form
  - Electrical Specific PPE, Tools & Equipment specification tables
  - Training Matrix
  - Electrical Incident Reporting form
  - Supporting appendices, forms, flow charts, etc.
- Use the included Technical Specification for arc flash incident energy analysis



For more information visit

[arcflash-training.ca/safety-solutions/product-in-a-box](http://arcflash-training.ca/safety-solutions/product-in-a-box)

Call us today to implement your Electrical Safety Program  
'Product in a Box' - 1-800-465-3366

## Your off-the-shelf solution

The "Product in a Box" includes instructions for a complete do-it-yourself project. The ESP documents are provided in their native formats for customization by your company following a step-by-step implementation guide. As provided, the ESP will compliment an existing OHSMS or remain effective as a standalone safety management system for electrical hazards.

## Licensing options

- Light Industry Single Site Facility (less than 10 Qualified Electrical Workers)
- Heavy Industry Large Single Site Facility (multiple Qualified Electrical Worker roles)
- Enterprise-Wide Operations (multiple facilities)

Annual Maintenance Fee Applies\*

\*The annual program maintenance fee provides ongoing and regular program updates, including Standards and Regulations updates, and free access to exclusive ongoing informational webinars designed to assist in the implementation and management of your Electrical Safety Program. This annual fee is 15% of the program license.



# Electrical Safety Consulting Services

Danatec provides industry-leading electrical safety consulting services to help your company understand and champion industry Standards and Regulations to identify and manage the risk of exposure to arc flash and shock hazards to your workers.

We work directly with you in your facility and with your management, supervision and electrical and non-electrical workers to mitigate the risks of arc flash and shock hazards within the application of your Electrical Safety Program.

Danatec works with your unique situation and requirements to complement and ensure compliance with Occupational Health and Safety regulations and workplace electrical safety Standards to keep your workers safe.

## Electrical Safety Program Development & Support

Not sure where to start? Using our licensed 'Product in a Box' as a template, Danatec can assist you in implementing a more customized program and work with your team to manage the processes and procedures to keep your workers compliant and safe. Compliant documentation is provided that is used in the field to document job safety planning, hazard identification, risk assessment validation and job briefing.

## External Electrical Safety Audit

Validation and verification techniques used are consistent with OH&S audit processes, using detailed facility walkthrough inspections/observations, interviews and in-depth documentation reviews. A comprehensive audit report is provided.

## Internal Electrical Safety Audit Training

Using the same methodology as with our external safety audit, we'll teach your designated staff how to conduct an effective annual internal audit of your Electrical Safety Program.

## Arc Flash Incident Energy Analysis Studies

Our trained experts use the latest power system modelling software and our internal Technical Specification to complete an in-depth incident energy analysis evaluation of your facility's electrical system. The results of the analysis are used to provide compliant Equipment Labels or Results Tables for reference by your Qualified Electrical Workers (QEWs) in the field. A detailed compliant report is provided.

## Qualified Electrical Worker Electrical Safety Competency Validation

Taking electrical safety to the next level, Danatec can complete a comprehensive electrical safety competency validation process for your QEWs. This process involves interviewing, testing and observing the QEW related to the execution of energized electrical work to confirm their competency.

## Electrical Safety Incident Expert Witness

Terry Becker, Danatec's senior vice president of Electrical Safety, is a P.Eng. electrical engineer with over 26 years of experience. He is the first past Vice-Chair of the CSA Z462 Technical Committee, a Voting Member and Working Group Leader with over 12 years of direct experience in electrical safety.



# Custom Training and Consulting Solutions

## Website Design

Danatec can design a custom website for your company that includes the safety training courses you need to deliver to your workers to comply with regulatory requirements. We will provide a platform from which you can both manage your workers' safety training internally, as well as communicate your brand to the world. This includes matching any existing company brand, colour, or logo, or we can design these for you.

If you already have your own website, we can seamlessly integrate our world-class Learning Management System (LMS) into your existing site so that your workers can easily access the training they need. Any training courses that are available in our catalogue or online at [www.Danatec.com](http://www.Danatec.com) can be included on your site.

We can also customize our existing courses with your company branding to further improve the learner experience.

This includes:

- Adding slides with company-specific information
- Changing exam questions
- Adding elements such as videos, photos, and game-style interactivity
- Includes eCommerce Solution

## Online Training

Online safety training provides consistent, regulatory and compliant training for your workers at any time of the day or night. We can handle training course updates and archives, and provide technical support so you don't have to worry about making sure your safety training program runs smoothly. Our safety training experts can help you determine which training courses your workers need to take to remain compliant with local OHS legislation. We are familiar with regulatory requirements in all provinces and territories. All training delivered to your workers using the site can generate printable custom certificates that include worker information as well as your company information.

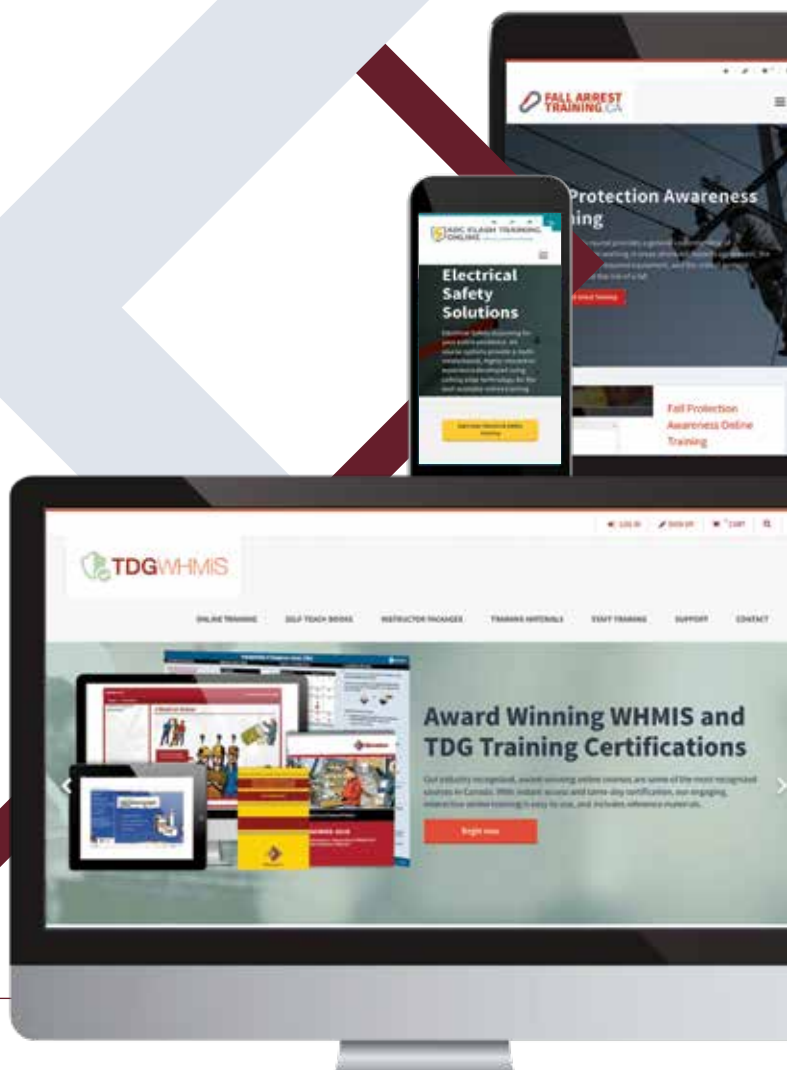
## COR Certification

If you are interested in Certificate of Recognition (COR) certification, our safety experts can assist you in meeting the requirements to obtain your COR or SECOR certification. Please call for more information.

## TDG/WHMIS 2015 Consultation Services

Danatec's safety experts are some of Canada's most recognized professionals in Transportation of Dangerous Goods (TDG), and Workplace Hazardous Materials Information System (WHMIS), and other Health and Safety requirements. Our goal is to help organizations maximize their performance by conducting detailed reviews of their processes, analyzing needs, discussing current challenges and recommending proven solutions. If you have a specific safety question, or need assistance to ensure your safety programs meet all federal and provincial regulations, please contact our head office or your local representative.

Call us today about Custom Training and Consulting Solutions at - 1-800-465-3366





# Become a Reseller

Market and sell award-winning safety training through your own custom-branded online store. We make it easy with an intuitive interface, automated workflows, and industry-leading technology and support.

## How It Works



### Choose

Select offerings from any of Danatec's extensive industry-leading library of online safety courses. Always up-to-date, always engaging, always compliant.



### Market

Distribute courses through your own LMS, or get your own custom online store, linked to your website and outfitted with your brand, your colours, and your logo.



### Collect

Start collecting revenue immediately with our fully-automated online eCommerce system. As soon as you sell a course, the money goes right into your bank account.

## Business Model

Start earning revenue right away with Danatec's competitive Reseller program.

### Revenue Split

Resellers - **55%** | Danatec - **45%**

\*Credit card fees are the responsibility of the Reseller via the Stripe gateway.

### Set-up and Maintenance

**\$750** - Storefront setup, configuration and activation

**\$99** - Monthly hosting, support and maintenance fee



# Every Update Has a Storey

Behind the scenes of your safety product updates

Walking into Jeff Storey's office, there's a stack of paperwork and mail on his desk. To the right of his desk is a small bookshelf with all the regulations for TDG, IATA, WHMIS and any other products that Danatec carries. This isn't particularly surprising as Jeff is the director of operations for Danatec.

Sitting down with Jeff you get the sense that interviews aren't really his cup of tea, but he puts on a brave face anyways. He looks like a football player with wide shoulders and a friendly demeanor that tells you he is more comfortable with a beer in hand and talking about last night's game than being grilled about his work experience for this feature.

Nevertheless, we move ahead and soon enough, Jeff is getting the hang of it and might even be enjoying himself. I doubt it, but his smile doesn't seem as strained at least. Jeff started with Danatec over nine years ago in the summer of 2008. His first posting at the company was in the shipping and receiving department. "Just a kid who needed a job," quips Jeff.

Working his way up, he went from the warehouse to sales manager, then to director of sales before occupying his current role as director of operations.

"To be perfectly honest, the only reason I had even heard of WHMIS was because of school. You have to take it in science class and I knew absolutely nothing about TDG. My first day [in shipping and receiving] I picked up a TDG manual and read it and that was my very first interaction with TDG."

Since then, Jeff has come a long way as we find out.

## **What has changed in the safety industry since you first started?**

The biggest change is going to be the industry's adoption to online training. When I first started in 2008, online course delivery only represented about half of what we did. Self-teach manuals, instructor-led courses and other more traditional approaches to learning were still a significant part of our business. In the nine years since, online training has grown to become almost 75% of our business. As technology grows and it gets better and better, the safety industry is finding ways to make the most of that technology.

## **Besides online training, is there anything else that you find particularly interesting about the safety industry?**

The technology. The additions to online training like learner identification and learner verification of the identity of the person taking the training. It's going to be something that is going to become part of safety training in the future. It's something that in the past you couldn't confidently say who was taking that exam or who was sitting behind that computer. This is going to give a company the confidence the person they assign that training to is the one that actually earned the certificate. It's an exciting time and very interesting to see that online training is going that way.

## **What do you do on a day-to-day basis with the safety training materials?**

One of the things that I do with the safety training materials is I make sure the materials are fully up-to-date. That means going through them with one of our subject matter experts and reviewing all of our materials to the standard we have to abide by. Getting

an understanding of how to put what the subject matter expert is saying into layman terms and seeing what parts of whatever manual, self-teach, regulation, online course and any of those materials need to be updated. That's something on my plate and something I always try to keep ahead of.

**With that being said, are there any changes to the training materials upcoming that you are aware of?**

For TDG, we at Danatec are always constantly aware of any changes that are coming because we are signed up with Transport Canada to get all the information that goes into what they call Gazette 1. Gazette 1 could be coming down the pipeline, and Gazette 2 is when it becomes finalized. So, we are part of Transport Canada's network of information and we stay on top of that and we make sure that anything in Gazette 1 we're ready for so that if it gets passed to Gazette 2 we are ready to put that into any of our materials.


**So, what are some of the ways that customers can stay on top of these regulatory changes?**

Often the regulatory body responsible for overseeing these changes, whether it be Transport Canada, Health Canada, ABCGA or others, will distribute bulletins or newsletters with updates. Customers can also sign up for Danatec's newsletter on our website. We always publish the latest updates to WHMIS, TDG, Ground Disturbance, Fall Protection and so on. We want to ensure our customers have access to the most up-to-date information possible, to ensure they can keep their staff and facilities safe and compliant.

**Who decides what information needs to be updated?**

For TDG it's Transport Canada and a lot of the times it's due to industry. Industry will suggest things that should be updated, but unfortunately it's also usually because of an accident. The changes usually come into effect after something major happens. For WHMIS it is coming from Health Canada and Health Canada is the one that dictates what needs to be implemented. With that being said, there aren't nearly as many changes to WHMIS as there are to TDG.

**What products does Danatec have in terms of TDG and WHMIS?**

We have a self-teach in both for TDG and WHMIS. Self-teach is really a manual that is given to each student which gives them the training and there is an open book test at the end which tests their knowledge of the content. After that they can issue themselves a certificate or if the individual is working for a company, then the company would issue their certificate. We have an online program for TDG and WHMIS as well. It's the same model, but delivered digitally. We also have an instructor's package for both which allows an instructor to deliver a classroom course with all the materials for the class including the PowerPoint presentation, handouts, exams and so on. We also have supplemental materials such as handbooks which can be given to someone after the course as a nice takeaway piece, so students can have a quick reference guide that they can keep with them or in their lockers. Then we have training videos and posters that are great to put up in work spaces. 







# Training Materials

For over 30 years Danatec has been providing industry-leading training materials. Whether it's our award-winning online training or our training materials, you'll experience an innovative learning experience.

## Featured Products

<b>GHS WHMIS</b> .....	<b>35</b>
<b>International Air Transport Association (IATA)</b> .....	<b>36</b>
<b>Transportation of Dangerous Goods (TDG)</b> .....	<b>38</b>



## Confined Space Pre-Entry Self-Teach Training Program

Quantity	Price	Product Code
1 to 24	\$32 <sup>95</sup>	<b>SAF704000</b>
25 to 99	\$29 <sup>95</sup>	
100 +	\$27 <sup>95</sup>	

This innovative training program provides a basic understanding of confined spaces in the workplace, the legislation that governs them and the hazards associated with entering them. The program explains the concepts, procedures and tools that are necessary for safe entry into confined spaces.



## Electrical Safety Handbook for Arc Flash and Shock

Quantity	Price	Product Code
Each	\$20 <sup>00</sup>	<b>ELE929500</b>

Portable student resource for your Qualified Electrical Workers who complete their training using Danatec. These Handbooks are essential to reinforce the knowledge transferred using the ESTS eLearning, and are a valuable ongoing reference tool in the workplace when managing energized electrical work tasks.



## GHS WHMIS 2015 Training Self-Teach

Quantity	Price	Product Code
1 to 24	\$34 <sup>95</sup>	<b>SKIT2140</b>
25 to 99	\$32 <sup>95</sup>	
100 to 199	\$29 <sup>95</sup>	
200 to 299	\$26 <sup>95</sup>	
300 +	(Call for details)	

Our WHMIS 2015 Self-Teach training program is designed to learn on your own and is ideal for first-time WHMIS students or for refresher training. Each package includes training materials for one person: a manual, sample safety data sheet (SDS), sample supplier label, competency check and certificate.

\*WHMIS 2018 comes into effect December 2018, at which time Danatec recommends re-training.



## Guidelines for Working Near Buried Facilities Handbook

Quantity	Price	Product Code
Each	\$6 <sup>25</sup>	<b>GRD920000</b>



A coil-bound, pocket-size manual, ideal for field employees and managers. It contains all the information required to cross a buried pipeline or utility safely in an easy-to-read format with descriptive illustrations. The handbook is endorsed by Alberta One-Call.

## IATA Dangerous Goods Regulations 59<sup>th</sup> Edition (DGR) (Book, Perfect Bound)

Quantity	Price	Product Code
Each	\$429 <sup>95</sup>	<b>IATA401000</b>



The 59th edition of the IATA Dangerous Goods Regulations incorporates all amendments made by the Dangerous Goods Board and includes addenda issued to the 2017–2018 edition of the ICAO Technical Instructions.

\*For other great IATA products, please go to [danatec.com/IATA](http://danatec.com/IATA)

## IATA Dangerous Goods Regulations 59<sup>th</sup> Edition (Spiral Bound)

Quantity	Price	Product Code
Each	\$439 <sup>95</sup>	<b>IAT401100</b>



The 59th edition of the IATA Dangerous Goods Regulations incorporates all amendments made by the Dangerous Goods Board and includes addenda issued to the 2017–2018 edition of the ICAO Technical Instructions.

\*For other great IATA products, please go to [danatec.com/IATA](http://danatec.com/IATA)



## Lift Truck Instructor Package

Quantity	Price	Product Code
Each	\$639 <sup>95</sup>	<b>KIT9350000A</b>

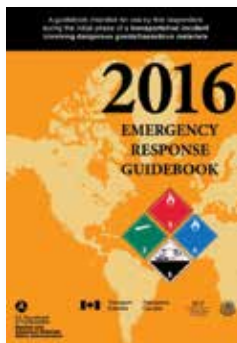
Lift trucks and mobile equipment incidents are preventable and unacceptable. Competent instruction is a key component to achieving a desired result of zero incidents with lift truck operators. Current standards require that any individual teaching the course is familiar with lift truck applications, limitations and restrictions.



## Lift Truck Participant's Guide

Quantity	Price	Product Code
Each	\$39 <sup>95</sup>	<b>SAF934000</b>

Includes student workbook, quizzes, legislation, sample checklist, case studies, final exam and certificate. One workbook per student. This workbook must be used with the Leaders Guide.



## North American Emergency Response Guidebook 2016 (Spiral Bound)

Quantity	Price	Product Code
1 to 9	\$9 <sup>95</sup>	<b>CAN305000</b>
10 to 24	\$9 <sup>26</sup>	
25 to 99	\$8 <sup>75</sup>	
100 +	\$8 <sup>00</sup>	

An essential resource for emergency responders and a useful reference for those who handle or transport dangerous goods.

Available in pocket-size

**(Perfect Bound)**

Quantity	Price	Product Code
1 to 9	\$6 <sup>50</sup>	<b>CAN305200</b>
10 to 24	\$6 <sup>00</sup>	
25 to 99	\$5 <sup>50</sup>	
100 +	\$5 <sup>00</sup>	

## TDG “The Story of Safe Transport” USB

Quantity	Price	Product Code
Each	\$295 <sup>00</sup>	<b>TDG917500</b>



Danatec’s TDG “The Story of Safe Transport” video is built around the story of a shipper and driver who take the responsibility of safely classifying, preparing, documenting, labelling, checking, placarding and transporting a shipment of dangerous goods.

## TDG Classification Guide and Checklist

Quantity	Price	Product Code
Each	\$3 <sup>50</sup>	<b>TDG915000</b>



Full-colour classification guide and checklist for shipping or accepting dangerous goods for transport.

## TDG Handbook

Quantity	Price	Product Code
1 to 49	\$8 <sup>95</sup>	<b>SKIT913000</b>
50 to 99	\$8 <sup>50</sup>	
100 +	\$8 <sup>00</sup>	



\* TDG app also available for iOS & Android



Danatec’s TDG Handbook is a handy reference guide and manual that contains a summary of the material covered in the online and classroom TDG training programs.

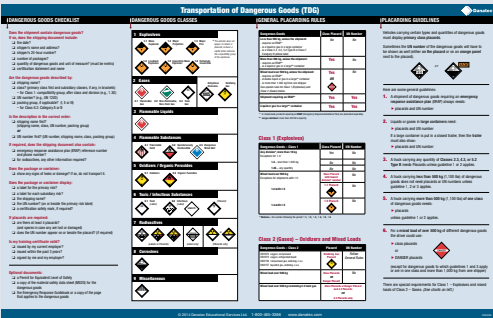
*Want your company’s logo and information on our handbooks? No problem! Custom handbook covers available for order in quantities of 1,000 or more. Please contact our office for more information. 1-800-465-3366.*



## TDG Instructor's Package

Quantity	Price	Product Code
Each	\$595 <sup>00</sup>	<b>SKIT915900</b>

Our TDG Instructor's Package will prepare you to train employees on the basic requirements of the Transportation of Dangerous Goods (TDG) Regulations. Danatec's TDG Instructor's Package includes: A complete instructor's guide for delivering a half-day TDG course with full resources, teaching aids and competency checks. Editable PowerPoint presentation. Master, printable copies of handouts, exercises and test. TDG Regulations, TDG: The Story of Safe Transport, TDG Poster. Also included are 8 TDG Handbooks and 8 TDG Certificates.



## TDG Poster

Quantity	Price	Product Code
Each	\$32 <sup>95</sup>	<b>TDG915400</b>

Includes a TDG checklist, full-colour classification guide and placarding guidelines.

Plasticized: 22" x 34"



## TDG Regulations

Quantity	Price	Product Code
Each	\$179 <sup>95</sup>	<b>SKIT912000</b>

This manual contains the complete up-to-date text of the TDG Regulations featuring margin notes, a detailed glossary and an easy-to-use layout. It also includes a full-colour class guide/checklist and TDG Handbook.

**NEW for 2018! TDG Regulations updates are now free printable PDFs on Danatec.com.**

## TDG Self-Teach® Book

Quantity	Price	Product Code
1 to 24	\$34 <sup>95</sup>	<b>TDG9140000</b>
25 to 99	\$32 <sup>95</sup>	
100 to 199	\$29 <sup>95</sup>	
200 to 299	\$26 <sup>95</sup>	



Danatec's bestselling TDG Self-Teach® training program has been improved and expanded to provide shippers, handlers and drivers with a clear understanding of the basic TDG requirements. Each package includes training materials TDG requirements. Each package includes training materials for one person: a manual, excerpts from the dangerous goods list, class guide, checklist, exam and certificate.

## Tool Box Talks: WHMIS 2015 USB Video and Handouts

Quantity	Price	Product Code
Each	\$79 <sup>95</sup>	<b>WHM211200</b>

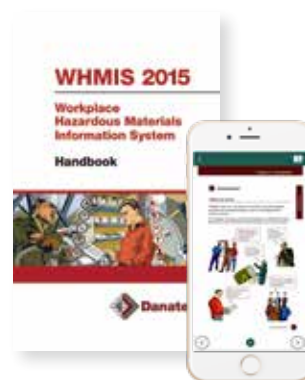
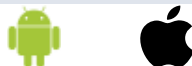


Danatec's versatile new WHMIS product is a series of six presentations consisting of a video story followed by a short WHMIS talk by Ryan, an on-screen safety trainer. You can incorporate "WHMIS Stories - Conversations About Your Safety" into an existing classroom course, or use it to deliver six complete 15 to 30 minute safety meetings.

\*Also available in online version.

## WHMIS 2015 App

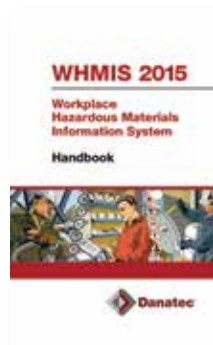
Quantity	Price	Available on
Each	\$7 <sup>99</sup>	<b>Android and iOS</b>



The GHS WHMIS 2015 Handbook App is built around three questions that every employee should ask regarding each controlled product they encounter at work:

- What are the hazards of the product?
- How can I use it safely?
- What should I do if something goes wrong?





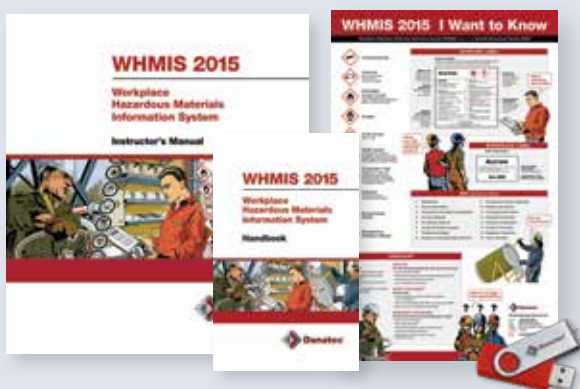
## WHMIS 2015 Handbook

Quantity	Price	Product Code
Each	\$8 <sup>95</sup>	<b>SKIT213500</b>
	\$8 <sup>50</sup>	
	\$8 <sup>00</sup>	

This Handbook is an excellent tool for every employee who works around hazardous materials and covers the major concepts of chemical safety. The clearly written and compact guide can be used as a workbook in instructor-led courses and then becomes a handy reference tool long after the training is complete.

\*WHMIS 2018 comes into effect December 2018, at which time Danatec recommends re-training.

*Want your company's logo and information on our handbooks? No problem! Custom handbook covers available for order in quantities of 1,000 or more. Please contact our office for more information. 1-800-465-3366.*



## WHMIS 2015 Instructor's Package

Quantity	Price	Product Code
Each	\$545 <sup>00</sup>	<b>SKIT211000</b>

Everything you need to present a compelling and comprehensive WHMIS 2015 course including WHMIS 1988 information. A basic four-hour course is laid out in a what-to-say, what-to-do format. The Instructor's Package includes: a complete guide for delivering a half-day WHMIS course, PowerPoint presentation, WHMIS 2015 Poster, WHMIS 2015 Handbook Tool Box Talks: WHMIS 2015 USB video and handouts.

\*WHMIS 2018 comes into effect December 2018, at which time Danatec recommends re-training.



## WHMIS 2015 Poster 22" x 34"

Quantity	Price	Product Code
Each	\$29 <sup>95</sup>	<b>WHM205400</b>

The WHMIS 2015 poster grabs your attention with bold images and is now dry-erase compatible. The poster displays the WHMIS 2015 pictograms, SDS information, and includes guidelines for making a workplace label. All our WHMIS 2015 products contain WHMIS 1988 information.

\*WHMIS 2018 comes into effect December 2018, at which time Danatec recommends re-training.

# Fax-in Order Form

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Company Contact:

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City/Prov:

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Date Required:

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Company Contact:

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City/Prov:

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**Qty**
**Unit Price**
**Total**

Product Code	Description	Qty	Unit Price	Total

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Subtotal

G.S.T.

**Total Amount**



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Ready to transform your safety program?  
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**Call:** 1.800.465.3366 (Toll Free) or 403.232.6950

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## Danatec Educational Services Ltd.

201, 11450 29th Street SE  
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### TO PLACE AN ORDER

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**Website** [www.canadianfuels.ca](http://www.canadianfuels.ca)

Please allow 24 hours for orders to be processed.

